



# Class 2: Forecasting Methods and Assumptions & KPIs

*We will start at 12:02*

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## Forecasting Methods & Assumptions and KPIs

- A. Account Type**
- B. Seasonality Profile Review**
- C. 4 Core Methods**
- D. Assets**
  - 1. Current Assets
  - 2. Fixed Assets
- E. Liabilities**
  - 1. Current Liabilities
  - 2. Long Term Liabilities
- F. Assumptions and KPIs**
  - 1. Add Accounts or Import?
  - 2. Adding Accounts
  - 3. Formula Builder
  - 4. Smart Groupings
  - 5. Parent Groupings

## Case Study 2:

We will provide you with an Excel file that resembles the Analysis used in today's class. You must first import the Financial Statements and Assumptions and KPIs tab then recreate all the forecasting methods.

### Requirements

- Import the Excel Sheet Provided on the website for the Financial Statements and the non-financial data tab.
- Rebuild the calculations demonstrated in the class. It is not necessary to pick the same assumptions, just use each method once.
- Make it 5 years, with the first 3 years by month.
- Detailed instructions will be contained in the recorded session, starting at the beginning.